

Formation & Foundation Services

Company Formation Financial Services Capabilities

LS Associates has a team of qualified financial consultants, including CFOs, VPs of Finance, Controllers, and Accounting Managers, who can seamlessly integrate into early-stage life science companies. Our team will step-in to lead and own finance functions, execute the following company formation activities to build out your people, process, and systems, and ultimately establish a strong financial foundation for your company.



Financial Operations and Compliance

- Operational accounting management including procure-to-pay, hire-to-pay, financial statement close and reporting
- Policy development and implementation including establishing procedures, segregation of duties, and internal control mechanisms
- Expertise in compliance oversight to ensure adherence to regulatory and investor reporting requirements

Financial Planning and Analysis

- Development of budgets, forecasts, and cash flow analyses
- Support or lead financing efforts, identify potential investors and negotiate debt or VC term sheets
- Establish and monitor Key Performance Indicators for financial and scientific reporting

Technology and System Implementation

- Our team will identify, implement, and manage suitable ERP/Accounting systems aligned with your company's growth stage
- Equity administration including cap table and equity plan management

Talent Management and Development

- Team building and retention including hiring, training, and strategically leading a high performing financial team
- Maintaining team's engagement and performance through continuous skill enhancement and growth opportunities

Risk Management and Expansion

- Expertise in risk oversight including managing risk associated with general liability, Directors and Officers Insurance (D&O), clinical trials, and workers compensation
- Our financial officers can establish business presence in state and local tax jurisdictions and will manage state/local tax reporting and compliance during business expansion

Stakeholder Relationship Management

- Expertise in professional services management including identifying, engaging, and managing relationships with auditors, tax preparers, valuation firms, & insurance brokers
- Our team will manage all external reporting, facilitating scientific and financial reporting to the BOD, investors, and regulatory bodies

Corporate Governance and Strategy Capabilities

Foundation and Formation Services

Our distinguished team of consulting COOs, CFOs, former General Counsels and Legal Officers have extensive hands-on leadership in startups and growth stage companies. We provide operational expertise across legal, human resources, finance, investor relations, public relations, and clinical domains. Our team of on-demand consultants is adept at augmenting your current management team, executing the following critical company formation activities and ensuring your company is primed for future growth.



Governance and Legal Operations

- Board Governance & Strategic Support: Our team will provide Board of Director governance frameworks, strategies, and management support.
- Legal Department Formation: Our specialized team of legal advisors will take
 the lead in selecting outside counsels, structuring legal departments, and
 overseeing legal operations.
- Compliance & Risk Management: We will develop compliance programs, manage contract compliance, due diligence, and data room management.
- **Dispute Resolution & Insurance:** We will manage dispute resolution, oversee risk management, and select D&O insurance.



- Strategic Partnerships: Our team will identify and establish key strategic partnerships, joint ventures, and alliances to expand market reach and drive sustainable growth.
- **Intellectual Property Strategy:** We will develop and implement strategies to protect your company's intellectual property rights and manage joint venture partnerships related to IP.



 HR & Internal Governance: LS Associates will ensure HR, compensation, internal governance, and administrative operations processes have been effectively implemented and are following industry regulations.



- **ESG Strategy Implementation:** Our legal advisors will develop and implement Environmental, Social, and Governance (ESG) strategies aligned with your company's values and objectives.
- Corporate Social Responsibility Initiatives: We will incorporate corporate social responsibility initiatives, ensuring alignment with business goals and societal impact.







*Select portfolio companies from these funds have been executed on by the LS Associates team

About LS Associates

LS Associates' mission is to provide experienced, interim and fractional C-level leaders who can immediately partner with executive teams, board members, and investors to solve complex business problems and facilitate growth. Our seasoned, on-demand bench of over 150 executives have experience guiding private and public life science companies through every stage of growth or change management, from inception to maturity. We are executors who are confident in our ability to take calculated risks, adeptly steer businesses, and make decisions with unwavering certainty.

Contact

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